

King's Town Bank Investor Presentation

2Q FY20

August 04, 2020

Stock Code: 2809.TW







Disclaimer

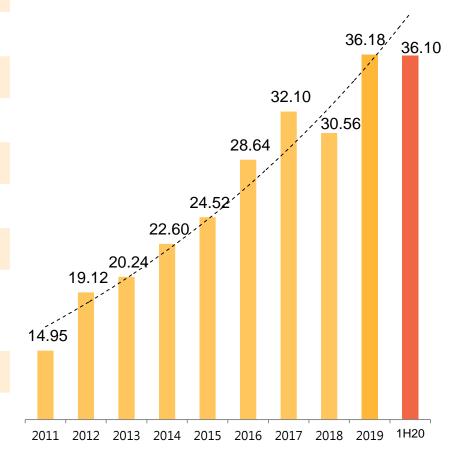
- This presentation may include forward looking statements. All statements, other than statements of historical facts, that address activities, events or developments that King's Town Bank expects or anticipates will or may occur in the future are forward-looking statements. King's Town Bank's actual results or developments may differ from those indicated by these forward-looking statements as a result of various factors and uncertainties which are beyond our control. In addition, King's Town Bank makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.
- The preliminary results announced today are unaudited and are therefore subject to change.





| | 2020.06 | 2019.06 | | |
|------------------------------------|-------------------|---------|--|--|
| Total Assets (NT\$ mm) | 298,103 | 276,910 | | |
| Book Value/share (NT\$) | 36.10 | 32.63 | | |
| ROE (pretax) | 11.80% | 4.98% | | |
| ROA (pretax) | 1.65% | 0.65% | | |
| BIS Ratio | 15.51% | 15.65% | | |
| NPL Ratio | 0.01% | 0.02% | | |
| Coverage Ratio | 12646% | 13364% | | |
| Loan-loss Provision Coverage Ratio | 1.41% | 3.31% | | |
| QFII Holdings | 14.86% | 20.41% | | |
| Fitch Rating | A+(twn) · F1(twn) | | | |

Book Value per share







1H20 Operating Highlights

Financial Performance

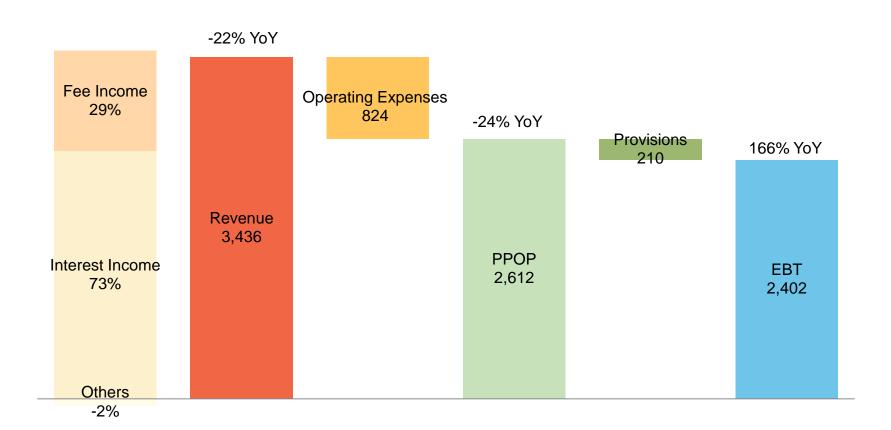
- Breaking it down into parts, net interest income increased by 6%, net fee income decreased by 2%, and other income decreased by 107%. The increase in net interest income was mainly due to a widening in net interest margins on overseas bonds, which led to increased net interest income on foreign bonds. The decrease in other income was mainly due to impairment charges booked on financial assets.
- Loan-to-deposit spread in 1H20 reflected the continuing impact of the Taiwan Central Bank's interest rate cut, falling further to 1.99%.
- Launched the "Goyee" digital account platform in the second quarter of this year.
- 1H20 operating expenses were NT\$824 million, a decrease of 14% from the same period last year.
- Reported after-tax net income for 1H20 of NT\$1,986 million and EPS of NT\$1.77. ROE before tax was 11.80% and ROA before tax was 1.65%.
- Asset quality remains sound, with our NPL ratio at 0.01%, coverage ratio at 12,646% and loan-loss provision coverage ratio at 1.41%.





1H20 Revenue Breakdown

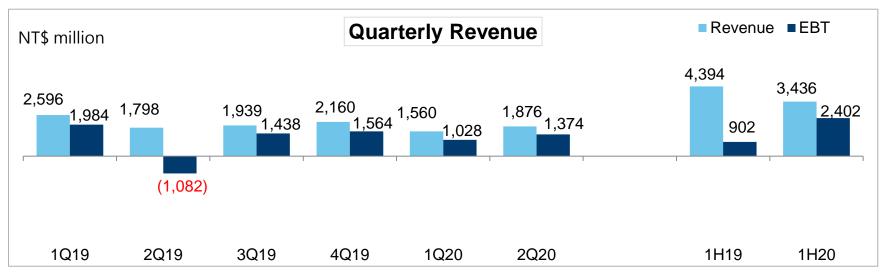
NT\$ million

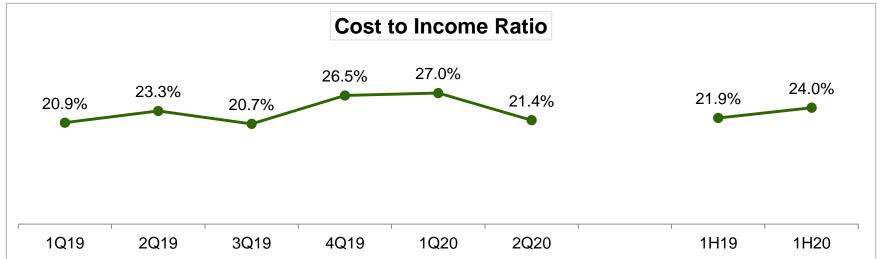






Quarterly Revenue and Expenses

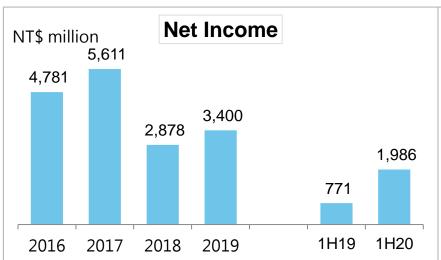


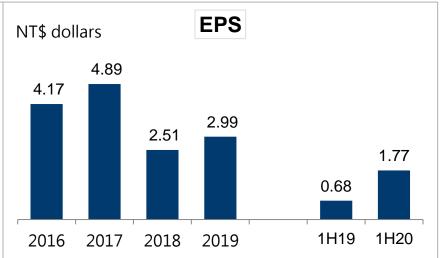


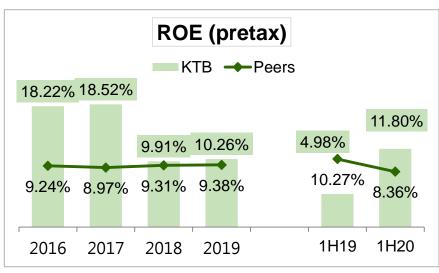


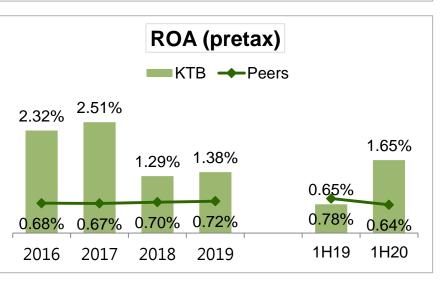


Profitability







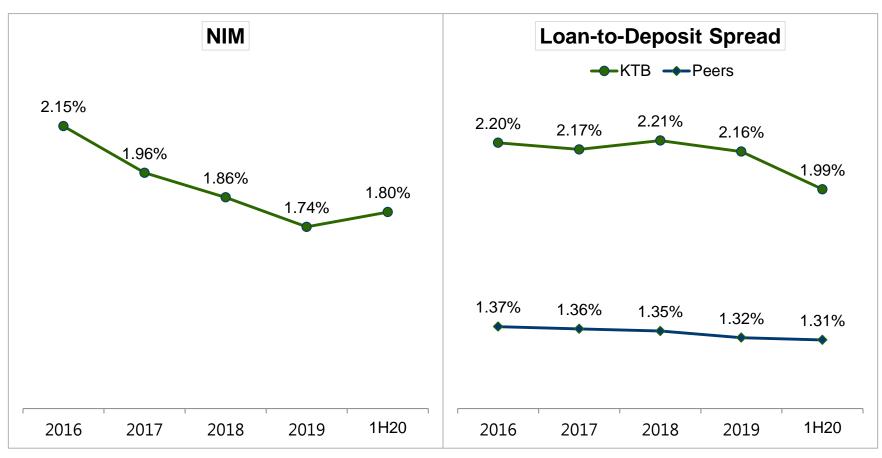


Note: Peers data updated to April 2020 (annualized).





NIM and **Spreads**

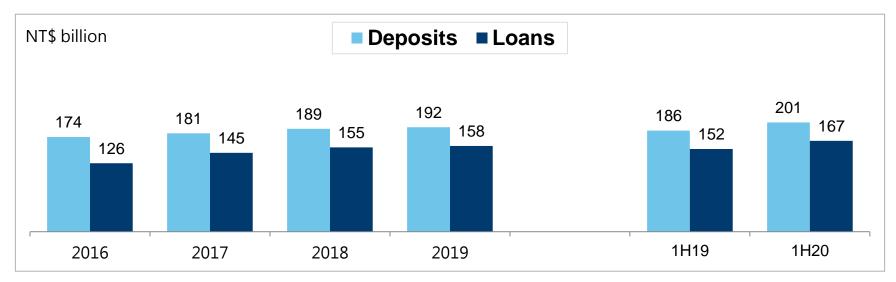


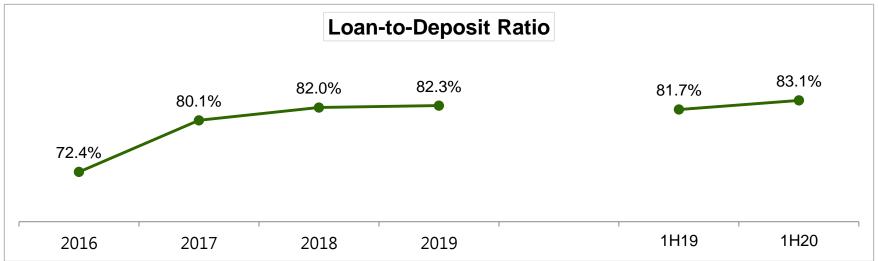
Note: Peers data updated to 1Q/2020.





Loans and Deposits

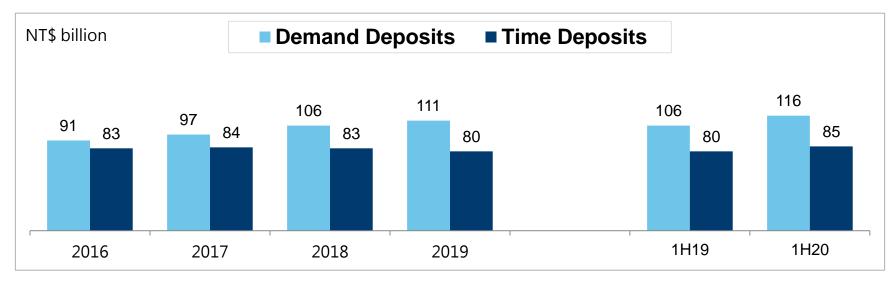


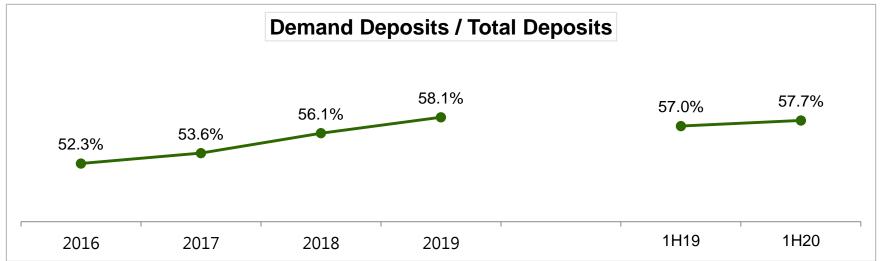






Deposit Breakdown

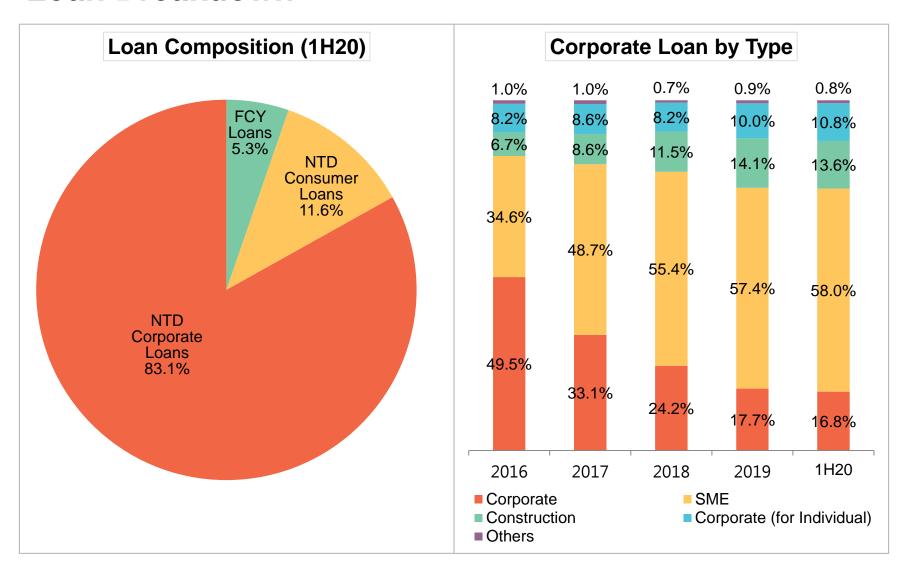








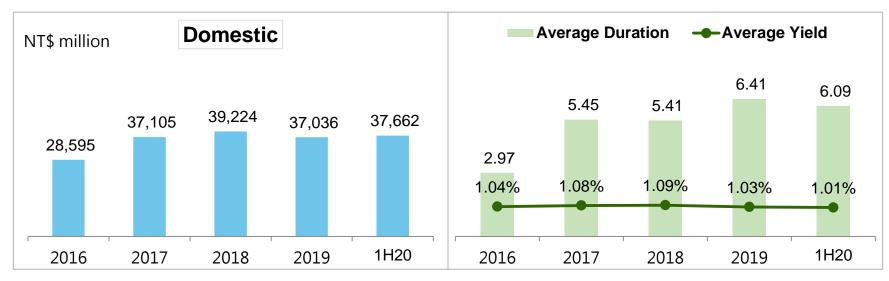
Loan Breakdown

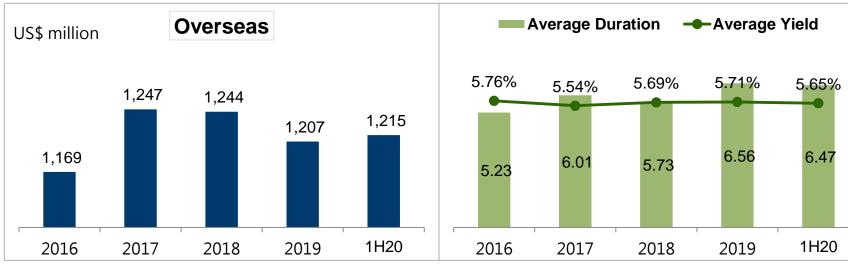






Financial Assets - Fixed Income Investments

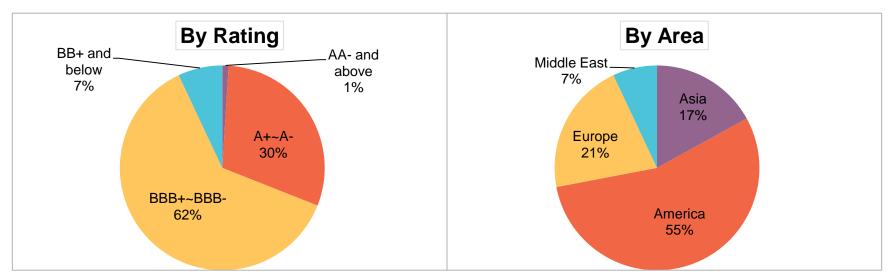


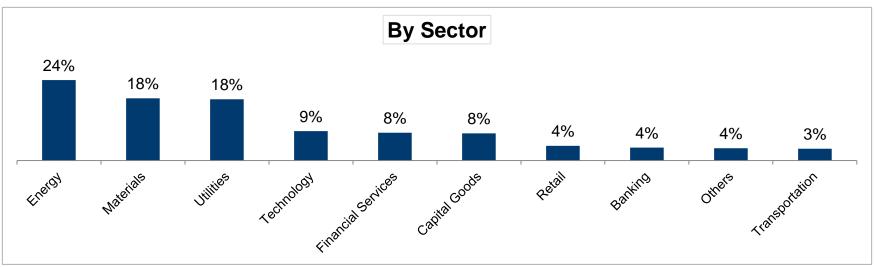






Financial Assets – Overseas Fixed Income Portfolio(1H20)

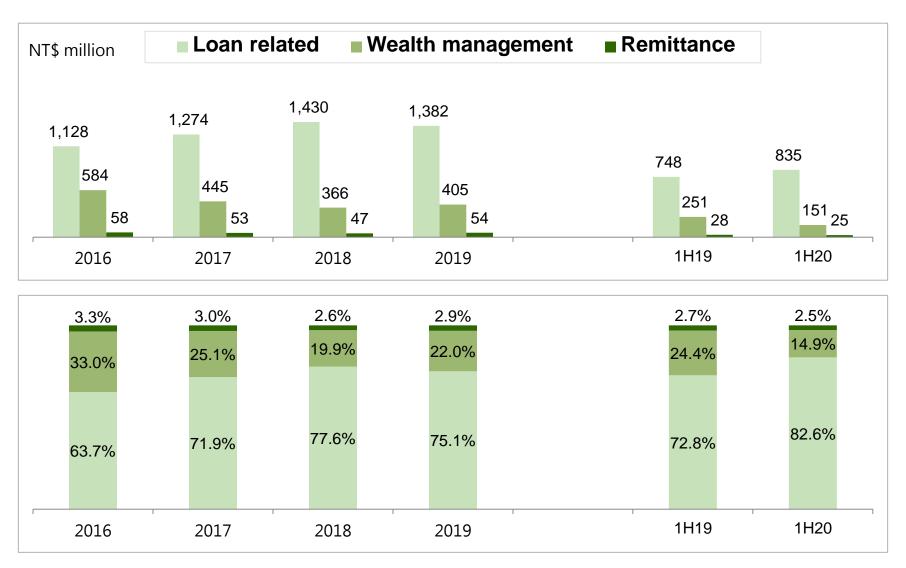








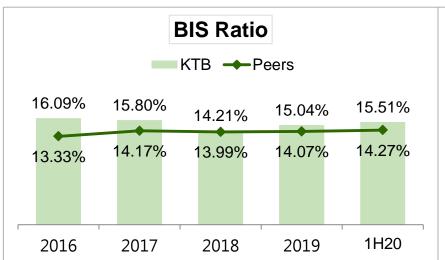
Fee Income

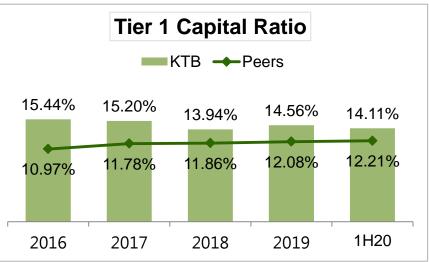


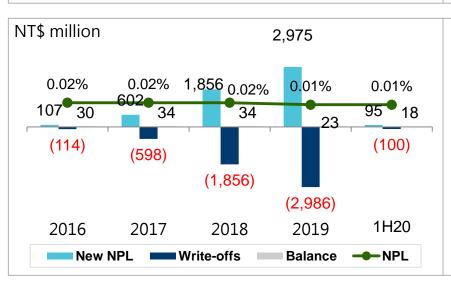


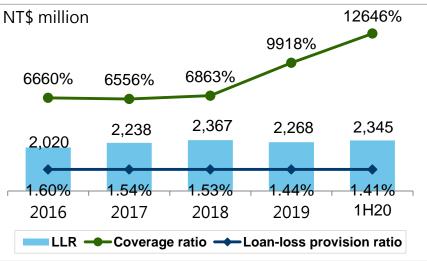


Capital Adequacy and Asset Quality









Note: Peers data updated to Mar. 2020.





Top 1,000 World Banks 2019 - The Banker

| Strength | | | | Size | | | | |
|----------|--------|---------------------------|--------|--------------------------|-------|-------|--------|--|
| Ra | ınk | Tier 1 | %ch. | Assets (US\$ million) | %ch. | Rank | | |
| World | Taiwan | Capital (US\$ million) | 7oCH. | | | World | Taiwan | |
| 712 | 24 | 1,098 | -5.08% | 9,147 | 0.69% | 828 | 28 | |

| Soundness | | | Performance | | | | | | |
|-------------------------|-------|--------|---------------|-------|--------|-------------|-------|--------|--|
| Capital Assets Ratio | Rank | | Profits | Rank | | ROA | Rank | | |
| | World | Taiwan | on Capital | World | Taiwan | (After-Tax) | World | Taiwan | |
| 12.01% | 136 | 2 | 8.53% | 628 | 9 | 1.02% | 407 | 1 | |





King's Town Bank at a Glance

- Established in 1948, formerly known as the Tainan Business Bank.
- Headquartered in Tainan City, a city with a population of 1.9 million.
- A total of 66 branches, with approximately 73% of branches located in Southern Taiwan.
- Paid-in capital of NT\$ 11.2 billion.
- 23 Metro branches, contributing
 - 16% of deposits
 - 85% of loans
- 43 Non-metro branches, contributing
 - 84% of deposits
 - 15% of loans
- Ranked in the Top 5% in terms of "Corporate Governance Best-Practice for TWSE Listed Companies" for three consecutive years.
- Credit rating affirmed by Fitch at BBB with stable outlook local rating at A+(twn) F1(twn) for 7 consecutive years. Outlook negative in 2020.





Income Statement

NT\$ million

| Items | 1H/20 | 1H/19 | YoY |
|-------------------------|-------|---------|-------|
| Net Interest Income | 2,494 | 2,360 | 6% |
| Net Fee Income | 1,011 | 1,027 | -2% |
| Other Income | (69) | 1,007 | -107% |
| Revenue | 3,436 | 4,394 | -22% |
| Operating Expenses | (824) | (961) | -14% |
| PPOP | 2,612 | 3,433 | -24% |
| Provision for Loan Loss | (210) | (2,531) | -92% |
| Earnings Before Tax | 2,402 | 902 | 166% |
| Net Income | 1,986 | 771 | 158% |
| EPS(Cumulative)(NT\$) | 1.77 | 0.68 | 160% |



Balance Sheet

NT\$ billion

| Items | 2020.06 | 2019.06 | YoY | Items | 2020.06 | 2019.06 | YoY |
|---|---------|---------|-----|--|---------|---------|------|
| Cash, CDs, Interbank Deposits, and R/S | 17.9 | 14.5 | 23% | Interbank Deposits , Interbank Borrowings | 27.8 | 19.6 | 42% |
| Securities | 105.9 | 107.2 | -1% | Deposits | 200.8 | 185.9 | 8% |
| Loans | 164.5 | 146.9 | 12% | R/P | 24.8 | 27.6 | -10% |
| Property and Equipment | 2.7 | 2.6 | 4% | Other Liabilities | 4.2 | 6.6 | -36% |
| Other Assets | 7.1 | 5.7 | 25% | Total Liabilities | 257.6 | 239.7 | 7% |
| Total Assets | 298.1 | 276.9 | 8% | Shareholder's Equity | 40.5 | 37.2 | 9% |



Thank you